

# Low Volatility Equity

## For the Aspire Investment Bond

### Objectives

The fund aim is to achieve long-term growth. The fund has a long-term objective of matching the benchmark, gross of charges, over 5 to 7 year periods. This fund invests in a selection of specialist active managers giving exposure to a diversified mix of lower volatility international equities. Non-equity positions may also be held at times. The allocations to managers are regularly reviewed by Mercer and may change over time. The return for the investor will depend on the performance of the portfolio of assets in this fund. The risk profile of this fund is based on the seven year recommended holding period. Investments for longer terms are expected to lower the level of risk and shorter investment terms are expected to increase the level of risk.

### Intended Retail Investor

This investment option will appeal to investors who are seeking long-term real growth while being aware of their ability to lose some or all of their investment. Zurich Life Assurance plc ('Zurich') recommends that the investor is sufficiently informed about financial markets or that they have received appropriate professional advice to ensure they are aware that the value of this investment will move up and down with the performance of the assets.

### What are the risks and what could I get in return?



### Summary Risk Indicator (SRI)

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because Zurich is not able to pay you. Zurich has classified this product as 4 out of 7, which is a medium risk class. This rates the potential losses from future performance at a medium level, and poor market conditions could impact the capacity of Zurich to pay you. If Zurich is not able to pay you what is owed, you could lose your entire investment. This fund does not include any protection from future market performance so you could lose some or all of your investment.

### Performance Scenarios

What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted. The unfavourable, moderate, and favourable scenarios shown are illustrations using the worst, average, and best performance of the product over the last 12 years. Markets could develop very differently in the future.

Recommended holding period:		7 years	
Example Investment:		€10,000	
Scenarios		If you exit after 1 year	If you exit after 7 years
Minimum		There is no minimum guaranteed return. You could lose some or all of your investment.	
Stress scenario	What you might get back after costs	€1,980	€1,470
	Average return each year	-80.23%	-23.94%
Unfavourable scenario	What you might get back after costs	€8,550	€11,400
	Average return each year	-14.54%	1.89%
Moderate scenario	What you might get back after costs	€10,400	€16,710
	Average return each year	4.01%	7.61%
Favourable scenario	What you might get back after costs	€12,640	€20,550
	Average return each year	26.44%	10.84%

### Performance Scenarios

The figures shown include all the costs of the product itself, and includes the costs of your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back. For the unfavourable, moderate and favourable scenarios, this type of scenario occurred for an investment between 2012 and 2024. The stress scenario shows what you might get back in extreme market circumstances.

## What are the costs?

The person advising on or selling you this product may charge you other costs. If so, this person will provide you with information about these costs and how they affect your investment.

### Costs Over Time

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product and how well the product does. The amounts shown here are illustrations based on an example investment amount and different possible investment periods. In the first year, we have assumed 0% annual return on the product. For the recommended holding period, we have assumed the product performs as shown in the moderate scenario where €10,000 is invested.

	If you exit after 1 year	If you exit after 7 years (Recommended holding period)
Total costs	€677	€2,801
Annual cost impact (*)	6.77%	2.41% each year

(\*) This illustrates how costs reduce your return each year over the holding period. For example it shows that if you exit at the recommended holding period your average return per year is projected to be 10.02% before costs and 7.61% after costs.

We may share part of the costs with the person selling you the product to cover the services they provide to you.

### Composition of costs

One-off Costs upon entry or exit		If you exit after 7 years.
Entry Costs	The impact of the costs you pay when entering your investment.	0.00%
Exit Costs	The impact of the costs of exiting your investment when it matures.	0.00%
Ongoing Costs taken each year		
Transaction Costs	This is an estimate of the costs incurred when we buy and sell the underlying investments for the product. The actual amount will vary depending on how much we buy and sell.	0.12%
Management fees and other administrative or operating costs	The impact of the costs each year for administering this product and managing your investments.	2.29%
Incidental Costs taken under specific conditions		
Performance fees and carried interest	These fees do not apply to this product.	0.00%

**Warning: If you invest in this product you may lose some or all the money you invest.**

**Warning: Past performance is not a reliable guide to future performance.**

**Warning: The value of your investment may go down as well as up.**

**Warning: Benefits may be affected by changes in currency exchange rates.**



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Mercer (Ireland) Limited, trading as Mercer, is regulated by the Central Bank of Ireland.



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